

EFFECTIVE IMMEDIATELY

March 22, 2017

Dear Fluke Distributor:

The following distribution Products are being phased out effective immediately. Some of these products have a replacement model as shown on the table below. This letter is your notification of our product change.

PLEASE INFORM ALL RELEVANT PERSONNEL WITHIN YOUR ORGANIZATION.

Product Family	Obsolete Item Number	Obsolete Model	Obsolete Description	Replacement Item	Replacement Model
ISITI	3441176	FLK-LENS/TELE1	FLK-LENS/TELE1,INFRARED TELEPHOTO LENS 1	4335350	FLK-LENS/TEL2
ISITI	3441183	FLK-LENS/WIDE1	FLK-LENS/WIDE1,INFRARED WIDE-ANGLE LENS 1	4335361	FLK-LENS/WIDE2
TI	4000255	FLK-TI27 60HZ	FLK-TI27 60HZ,INDUSTRIAL-COMMERCIAL THERMAL IMAGER, 60HZ	4335323	FLK-TI300 60HZ
TI	4000237	FLK-TI29 60HZ	FLK-TI29 60HZ,INDUSTRIAL-COMMERCIAL THERMAL IMAGER, 60HZ	4697138	FLK-TIS65 30HZ
TI	3472360	FLK-TI32 60HZ	FLK-TI32 60HZ,INDUSTRIAL-COMMERCIAL THERMAL IMAGER, 60HZ	4335345	FLK-TI400 60HZ
TI	4000296	FLK-TIR27 60HZ	FLK-TIR27 60HZ,BUILDING DIAGNOSTICS THERMAL IMAGER, 60HZ	4335323	FLK-TI300 60HZ
TI	4000270	FLK-TIR29 60HZ	FLK-TIR29 60HZ,BUILDING DIAGNOSTICS THERMAL IMAGER, 60HZ	4697138	FLK-TIS65 30HZ
TI	3472372	FLK-TIR32 60HZ	FLK-TIR32 60HZ,BUILDING DIAGNOSTICS THERMAL IMAGER, 60HZ	4597066	FLK-TIX560 60HZ

Stock Rotation Policy:

Fluke will allow distributors with inventory on-hand of the products affected by this notification to stock rotate the units until 4/21/17 if the conditions below are satisfied.

1. A new order equal to the minimum re-order or the return dollar amount, whichever is greater, is placed with Fluke at the time of return. Promotional orders or orders placed prior to the RMA request will not be considered as offsetting; and
2. Fluke has given prior approval for the return of such Products; and
3. The products were purchased no more than one (1) year before return date; and
4. Products are in new condition and in its original packaging.

Should you have any questions regarding this notice, please contact your Fluke Sales Manager.

Regards
Luis A. Katz
Sr. NA Sales Operations Manager
Fluke Corporation