



May 28, 2018

Dear Kester Distribution Team:

Kester reviews its processes and product offerings on a regular basis to ensure that we remain efficient, focused, and capable of meeting the current demand within the industry. Due to changes in demand of the industry, Kester will no longer be manufacturing the below listed alloys in bar, wire, preform or ribbon form:

- Sn10Pb90
- Sn30Pb70
- Sn20.0Pb79.0Sb1.0
- Sn23.0Pb75.0Sb2.0
- Sn29.5Pb70.0Bi0.5
- Sn43.0Pb43.0Bi14.0
- Sn27.0Pb70.0Ag3.0
- Sn3.0Pb95.0Ag2.0
- Sn61.5Pb35.5Ag3.0
- Sn95.5Ag4.0Cu0.5
- Sn62.0Pb35.65Ag2.0Sb0.35
- Sn27.0Pb69.65Ag3.0Sb0.35
- Sn97.5Ag1.0Cu0.5Bi1.0
- Sn98.0Ag2.0
- Sn97.7Ag0.3Cu2.0

If a new larger volume opportunity arises that requires one of the above alloys, a re-consideration may be made. Additionally, if there are any unique alloys last purchased prior to 2015, please contact Kester Customer Service to determine if it is a product that we will still manufacture.

If you wish to place a last time purchase order for any alloy(s) listed above, please contact Kester Customer Service.

All last time purchase orders must be received no later than June 30, 2018.

Kester remains committed to selling top quality bar solder. For the standard “80” alloys, which include Sn63, Sn60, SAC305 and K100LD, the MOQ will remain at 25lbs. For the remaining non-standard alloys, the MOQ will be increased to 250lbs. per item.

This MOQ change will take affect June 4th, 2018.

Please feel free to contact Kester if you need further assistance.

Sincerely,

Chad Showalter
Global Product Manager – Metals
630-616-6869