

Dear Channel Partners and Manufacturer's Representatives –

With the current instability of Beryllium Copper Alloy, Schroff is updating its quoting process as follows, for the solutions containing this material:

1. Calmark & Birtcher series numbers impacted by BeCu shortage:
 - 127B/127S
 - 24B/24S
 - 25B/25S
 - 27B/27S
 - 28B/28S
 - 29B/29S
 - 35-7B/35-7BH
 - 35-1
 - 35-1
 - 35-6
 - 37-1
 - 37-6
 - 44-5
2. Schroff is quoting based on the current available material lead time – presently estimated at 52-54 weeks, but is updated as needed: check your quote for details
3. Given the unpredictability of BeCu lead-times and pricing, Schroff has updated its T&C, via Addendum 1 and Addendum 2 – please review carefully, to acquaint yourselves with the changes
 - <http://www.nvent.com/Terms/Schroff-NA.html>
 - The link is also included in the Quotation document, under Terms & Conditions

Please disseminate this information within your sales and sourcing organizations.

Regards,

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